



June 14, 2010

We are extremely pleased to announce that Cavanaugh Capital Management (CCM) is joining Brown Advisory to add depth and breadth to our investment capabilities and client services. Brown Advisory is an exceptionally strong, independent investment firm, with a shared legacy dating to Alex. Brown & Sons, and committed to the same values and standards for which CCM has been known for many years. As you may recall, Jim Cavanaugh worked at Alex. Brown & Sons in Baltimore for almost 30 years, and he now has the opportunity to reconnect with some of his former partners.

Brown Advisory was formed as an affiliate of Alex. Brown & Sons and became an independent firm in 1998. It manages approximately \$17 billion of client assets, including \$1.5 billion of fixed income, and employs some 250 people. Brown Advisory is headquartered in Baltimore, with offices in Washington D.C., New York, Boston, and London. We have known many principals of the firm for years and have complete confidence that Brown Advisory shares our values and focus on delivering superior service and results to clients.

- Both firms share a passion for producing strong investment results.
- On a combined basis, our fixed income assets will total approximately \$3 billion, and our investment team will include seven professionals, plus another ten in client service and support. This size offers added scale to our operations and depth to our team.
- Over the long term, we believe a firm that combines entrepreneurial spirit with business scale and stability best serves clients. This is exactly the result we will achieve by joining forces.
- Brown Advisory brings our clients, if interested, the potential opportunity to invest in additional asset classes, including actively managed large- and small-cap U.S. equities, international stocks and bonds, and alternative assets such as private equity, hedge funds and real estate.
- The entire 13 person Cavanaugh Capital team will be joining Brown Advisory.
- Jack Cavanaugh will serve as Head of Fixed Income with Jim Dugan and Paul Corbin (currently at Brown Advisory) serving as co-Chief Investment Officers for Fixed Income.

We have long respected the culture and organization of Brown Advisory and feel that it is completely compatible with our own. We share the belief that the best investment results come from experienced professionals working closely together in a spirit of teamwork and collegiality. Importantly, we both believe that independence is critical to the ability to think creatively, without restraint or conflict of interest. Our respective commitments to employee ownership will continue as we come together, and we expect that the firm will remain independent for many years to come. Our professionals will have the opportunity to become shareholders of Brown Advisory, consistent with the firm's policy that every employee shares in ownership.

Lastly and most importantly, we want to assure you that we will continue to serve you as we have in the past. From an investment and service perspective, this should be a seamless transition. Our team will remain in place, and our discipline and approach will be unchanged, only strengthened by the additional Brown Advisory resources available to us.

For your information, Brown Advisory's contact information is as follows:

901 South Bond Street  
Baltimore, MD 21231-3340  
410-537-5400  
800-645-2923  
[www.brownadvisory.com](http://www.brownadvisory.com)

We intend to vacate our Towson offices on or about July 16, 2010. Please feel free to visit Brown Advisory's website to learn more about the firm. Additionally, please feel free to call Jim Cavanaugh, Jim Dugan, Megan Brune, Doug Hinton, Steve Shutz, Tom Graff, Taylor Graff or me with any questions you may have.

Thank you for your continued support of Cavanaugh Capital Management and now, Brown Advisory, and we look forward to serving you in our new capacity.

Sincerely,



John F. Cavanaugh  
Chief Executive Officer

[www.cavcap.com](http://www.cavcap.com)